

09.00

Registration and coffee - for all delegates

09.15

09.40

10.00

10.25

10.40

11.00

11.30

11.45

12.15

13.30

13.35

13.50

14.30

14.50

15.00

15.20

16.00

16.30

16.35

16.50

17.00

Club Management Conference in Coote
Led by Dave Latimer and Paul Jessop

Introductions and welcome:

who is here and how to get the most from the day

Andy Perkins, BGA Deputy Chairman

Dave Latimer, Chair, BGA Development Committee

BGA news

Pete Stratten, BGA Chief Executive

Healthy volunteering?

Alison Randle, BGA Development Officer

Shaping Gliding's Future

Andy Perkins, BGA Deputy Chairman

Airspace Matters

Mike Thorne, BWNDGC & John Williams, BGA Airspace

Armistice Day silence

Coffee in the Conservatory 11.02 - 11.30

Diversification of Airfields - Steve Pozerskis MRICS

Club slot

Club members from trial lessons - Diana King, Herefordshire GC

Making a Difference - Katharine York, Lincolnshire GC

Lunch in The Terrace 12.15 - 13.30

Membership Trends - Dave Latimer

Marketing for Membership Retention - Sarah Platt, Midland GC

Another way to fly, the French Experience

Jean-Nicolas Barelier, Directeur Technique National, FFVV

Data Protection and the New GDPR - Alison Randle

Marketing by the BGA - Pete Stratten

Go Gliding and Glide Britain - Dave Latimer & Simon Grice

Taking part in Glide Britain - Matt Ellis, Burn GC

Tea in the Conservatory 15.30 - 16.00

Safety Update

Hugh Browning, Safety Committee Member

Taking up Slack Alison Randle

Juniors update

Freddie Turner, Juniors Conference Chairman, UK Junior Gliding

Close

Coffee in the coffee lounge 11.02 - 11.30

Treasurers' Forum 11.30 - 15.50 in Ismay
Led by Anthony Smith

Making Tax Digital (Overview of current situation)

HMRC: finding information; when to use professionals

Business Rates review update - BGA Rating Team

Philip Wills Memorial Fund

Preparing and Submitting Accounts and Returns

Lunch in The Terrace 13.00 - 14.00

Business Strategy and Business Planning

Marketing, Incentives and Discounting

Succession Planning for Treasurers

Collection of outstanding Flying Fees and/or other debts

Tea in the coffee lounge 15.00 - 15.20

Support from the BGA

Bookkeeping, Data Recording and Log Keeping

Coffee served in Annerley 11.02 - 11.30

CFI Forum 11.30 - 15.30 in Annerley
Led by Mike Fox and Colin Sword

EASA matters

Andy Miller, BGA

Communications

Colin Sword, Chair, BGA Instructor Committee

Lunch in The Terrace 13.15 - 14.15

Competitions

Liz Sparrow, Chair, BGA Competitions Committee

**Two seat flying & Cockpit Resource Management -
is there an opportunity for a safety improvement?**

Mike Fox, BGA Training Standards Manager

Instructing

Jordan Bridge, Lasham

Open session

Tea in the coffee lounge 15.30 - 16.00

Coffee served in Cedar 11.02 - 11.30

Juniors Conference 11.30 - 17.00 in Cedar
Led by Freddie Turner and Pete Hibbard

Social Media Managing

University Gliding

Lunch in The Terrace 13.30 - 14.30

UKJG mentors

Tea in Cedar 15.30 - 16.00

Club Junior gliding schemes

Treasurers, CFIs and Juniors will start the day in the main conference before leaving for their more specialised forum discussions after coffee.

Treasurers, CFIs and Juniors will rejoin the main conference after tea.

Treasurers and CFIs will rejoin the main conference in room Coote by 16.00

Day ends