

09.00

Registration and coffee - for all delegates

Club Management Conference in Coote
Led by Dave Latimer and Paul Jessop

09.15 Introductions and welcome:
who is here and how to get the most from the day

Andy Perkins, BGA Deputy Chairman
Dave Latimer, Chair, BGA Development Committee

09.40 **BGA news**
Pete Stratten, BGA Chief Executive

10.00 **Healthy volunteering?**
Alison Randle, BGA Development Officer

10.25 **Shaping Gliding's Future**
Andy Perkins, BGA Deputy Chairman

10.40 **Airspace Matters**
Mike Thorne, BWNDGC & John Williams, BGA Airspace

11.00 **Armistice Day silence**

Treasurers, CFIs and Juniors will start the day in the main conference before leaving for their more specialised forum discussions after coffee.

Treasurers, CFIs and Juniors will rejoin the main conference after tea.

Coffee in the Conservatory 11.02 - 11.30

11.30 **Diversification of Airfields** - Steve Pozerskis MRICS

11.45 **Club slot**
Club members from trial lessons - Diana King, Herefordshire GC
Making a Difference - Katharine York, Lincolnshire GC

Coffee in the coffee lounge 11.02 - 11.30

Treasurers' Forum 11.30 - 15.50 in Ismay
Led by Anthony Smith

Making Tax Digital (Overview of current situation)
HMRC: finding information; when to use professionals
Business Rates review update - BGA Rating Team
Philip Wills Memorial Fund
Preparing and Submitting Accounts and Returns

Coffee served in Annerley 11.02 - 11.30

CFI Forum 11.30 - 15.30 in Annerley
Led by Mike Fox and Colin Sword

EASA matters
Andy Miller, BGA

Communications
Colin Sword, Chair, BGA Instructor Committee

Coffee served in Cedar 11.02 - 11.30

Juniors Conference 11.30 - 17.00 in Cedar
Led by Freddie Turner and Pete Hibbard

Social Media Managing

University Gliding

12.15 **Lunch in The Terrace 12.15 - 13.30**

Lunch in The Terrace 13.00 - 14.00

Business Strategy and Business Planning
Marketing, Incentives and Discounting
Succession Planning for Treasurers
Collection of outstanding Flying Fees and/or other debts

Lunch in The Terrace 13.15 - 14.15

Competitions
Liz Sparrow, Chair, BGA Competitions Committee

Two seat flying & Cockpit Resource Management - is there an opportunity for a safety improvement?
Mike Fox, BGA Training Standards Manager

Instructing
Jordan Bridge, Lasham

Open session

Lunch in The Terrace 13.30 - 14.30

UKJG mentors

13.30 **Membership Trends** - Dave Latimer

13.35 **Marketing for Membership Retention** - Sarah Platt, Midland GC

13.50 **Another way to fly, the French Experience**
Jean-Nicolas Barelier, Directeur Technique National, FFVV

14.30 **Data Protection and the New GDPR** - Alison Randle

14.50 **Marketing by the BGA** - Pete Stratten

15.00 **Go Gliding and Glide Britain** - Dave Latimer & Simon Grice

15.20 **Taking part in Glide Britain** - Matt Ellis, Burn GC

Tea in the coffee lounge 15.00 - 15.20

Support from the BGA
Bookkeeping, Data Recording and Log Keeping

Tea in the coffee lounge 15.30 - 16.00

Tea in Cedar 15.30 - 16.00

16.00 **Safety Update**
Hugh Browning, Safety Committee Member

16.30 **Taking up Slack** Alison Randle

16.35 **Juniors update**
Freddie Turner, Juniors Conference Chairman, UK Junior Gliding

16.50 **Close**

Treasurers and CFIs will rejoin the main conference in room Coote by 16.00

Club Junior gliding schemes

17.00

Day ends